

RICS ADVOCACY TRAINING



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Whether you regularly present cases in arbitration, adjudication or other tribunals, or only do so occasionally, you are required to comply with the RICS Practice Statement *Surveyors Acting as Advocates*. RICS Dispute Resolution Services are working in collaboration with BPP Professional Department tutors to deliver a high quality training course. The course has been prepared within the context of the new Practice Statement to assist and support surveyor advocates.

“Times are tough, dispute work is on the increase, people are not prepared to compromise and settle as perhaps they were when times were good, your advocacy skills will be of considerable value in the future”

BPP Professional Education-Professional Development is one of the leading providers of professional legal education. Their tutors are a dynamic mix of academics and practitioners from a variety of backgrounds.

In the advocacy arena:

- Clients do not want to lose
- You do not want to be humiliated
- The tribunal wants to be assisted as much as possible by your presentation

This two day non-residential course will look at written representation of cases as well as oral hearings. The aim of this two-day course is to enable delegates to:

- Describe the function, procedures and requirements of the Practice Statement

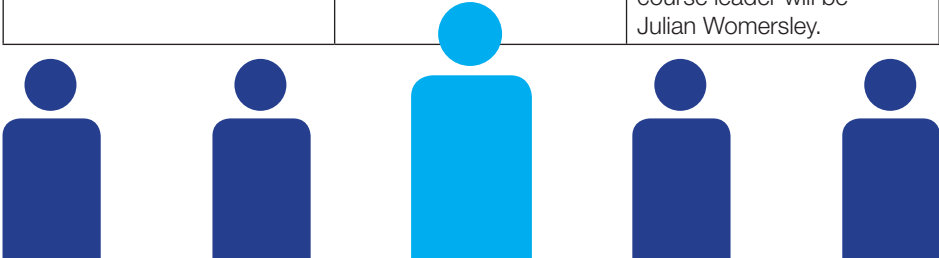
- Analyse a case in a focused way to generate the most effective tactics for presentation before a tribunal
- Describe the key principles of evidence and their application to surveyor advocates
- Draft an effective statement of case
- Handle witnesses giving live evidence
- Identify topics and formulate questions to challenge the evidence given
- Deliver relevant, persuasive and powerful speeches
- Achieve real confidence in their ability to give practical assistance to the parties whom they represent at a hearing.

Day one will consist of plenary sessions with some breakout exercises. The day will cover the key duties of the surveyor advocate under the Practice Statement, instructions, case management and submissions; evidence & documents, costs and offers to settle; and the tribunal's decision. The day will deal with all aspects of written preparation of a case, presenting a case and dealing with the other side's case from the moment you take instructions through to having to consider the other side's application to appeal.

Day two provides an interactive session, looking at communication skills, submissions and speeches, and witness handling will all be addressed. You will get an opportunity to practise the skills you have learnt and feedback will be given by the tutors. The day will take you through oral presentation of opening statements, evidence in chief, cross examination of the opposing party's witnesses, final submissions and doing your utmost to persuade arbitrators, adjudicators and other tribunals that your client's case is right. You will get an opportunity to practice the skills you have learnt and feedback will be given by the tutors. Case studies used to illustrate learning points will be either focused on a property valuation case study or a construction case study.

2009 Course dates

Date	Location	Course summary
2nd & 3rd July 2009	BPP offices, London	The course will focus on a property valuation case study. Surveyor course leader will be Bruce Maunder-Taylor.
6th & 7th May 2009	Scarman House, Warwick University Conference Centre, Coventry	The course will focus on a construction case study. Surveyor course leader will be Eric Mouzer.
24th & 25th September 2009	BPP Offices, London	The course will focus on a construction case study. Surveyor course leader will be Jonathan Cope.
21st & 22nd October 2009	Scarman House, Warwick University Conference Centre, Coventry	The course will focus on property valuation case study. Surveyor course leader will be Julian Womersley.



Surveyor Course Leaders and Tutors

Bruce Maunder-Taylor FRICS

Bruce has been in practice for about 40 years and has much experience in presenting cases to arbitrators, to Leasehold Valuation Tribunals and, on a few occasions, to the Lands Tribunal. He is also a member of the Academy of Experts, frequently acts as an expert witness, and is both a practising arbitrator and mediator. He has given conference talks at the annual conferences of ARMA and LEASE on residential management and Leasehold Reform Act matters. He also gives occasional talks to local RICS meetings.

Eric Mouzer FRICS FCIArb

Chartered Quantity Surveyor, with over 35 years experience on building and civil engineering projects in private practice, industry, local authority, contracting and consultancy.

Chartered Arbitrator, Fellow CIArb, Adjudicator, CEDR Accredited Mediator, RICS Registered Expert, Chairman RICS Dispute Resolution Professional Group, Chairman RICS Adjudication and Advocacy Training Working Groups.

Jonathan Cope BSc (Hons) FRICS FCIQB MCIArb MAE Barrister

Jonathan sits on the Dispute Resolution Professional Group Board and is Regional Convenor of the London Region of the Adjudication Society.

Jonathan is dual qualified as a Chartered Surveyor and Barrister, and is a Director of MCMS Limited. As well as acting as an adjudicator and expert witness, he represents both referring and responding parties in adjudications.

Julian Womersley FRICS

South East Technical Adviser, Valuation Office Agency. He has over 40 years experience presenting cases before the Lands Tribunal and Valuation Tribunal. Author of the VOA Rating Manual sections on advocacy before these tribunals.

Hazel Sinanan – Attorney of Law, Trinidad & Tobago, Solicitor, England & Wales; Master of Laws Degree, London School of Economics.

Hazel is a Presenter with BPP Professional Education – Professional Department. Her core responsibilities are to present litigation and the professional skills course.

Hazel qualified as an Attorney of Law in Trinidad. She moved to the UK in 1998 where she re-qualified as a Solicitor in England and Wales in 2000. Before joining BPP, Hazel worked within Commercial Litigation for Wragge & Co, Quist Solicitors and Porter Crossick Solicitors. She was also a Consultant for PLC writing material for their on-line litigation offering.

Karen Hammond – Barrister LLB (Hons)

Karen is a Senior Presenter with BPP Professional Education – Professional Department.

From 1985 – 1998 Karen practised as a Barrister. From 1998 – 2002 she lectured at the College of Law on the Bar Vocational Course, achieving the prestigious Inns Advocacy Training Committee accreditation in 2000. Before joining BPP, Karen was Head of Training and Development at Reynolds Porter Chamberlain Solicitors.

RICS Advocacy Training – Booking form

Please complete the registration form and return with your payment or credit/debit card details to Raj Sohal, RICS, Surveyor Court, Westwood Way, Coventry CV4 8JE (Rsohal@rics.org) Tel; 020 7 695 1714 Fax: 020 7334 3802

Please select which course you wish to attend (Tick Box)

- ☐ 6th & 7th May 2009, Coventry
- ☐ 2nd & 3rd July 2009, London
- ☐ 24th & 25th September 2009, London
- ☐ 21st & 22nd October 2009, Coventry

Fees

Members: £790 plus VAT

Non-members: £890 plus VAT

Please note this is a non-residential course, the fee includes lunch, refreshments and course materials for the two days.

Delegate information

Title _____ First name _____

Surname _____

Address _____

_____ Postcode _____

Tel _____

Fax _____

Email _____

Please notify us of any specific dietary requirements _____

Method of payment

Please tick appropriate box

- ☐ Cheque – cheques should be crossed and made payable to RICS
- ☐ Credit/debit card – Mastercard, VISA, Maestro, Delta

Card no

Security no Issue No (Maestro)

Valid from Expiry date

Cardholders signature _____



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Advancing standards in land, property and construction.

RICS is **the world's leading qualification** when it comes to professional standards in land, property and construction.

In a world where more and more people, governments, banks and commercial organisations demand greater certainty of **professional standards and ethics**, attaining RICS status is the recognised **mark of property professionalism**.

Over **100 000 property professionals** working in the major established and emerging economies of the world have already recognised the importance of securing RICS status by becoming members.

RICS is an **independent** professional body originally established in the UK by Royal Charter. Since 1868, RICS has been committed to setting and upholding the **highest standards of excellence and integrity** – providing **impartial, authoritative advice** on key issues affecting businesses and society.

RICS is a **regulator** of both its individual members and firms enabling it to **maintain the highest standards** and providing the basis for **unparalleled client confidence** in the sector.

RICS has a worldwide network. For further information simply contact the relevant RICS office or our Contact Centre.

RICS terms and conditions

This form represents a legally binding contract in which the following terms and conditions apply:

- Payment is required with the registration form.
No places can be reserved without payment
- Confirmation of registration, map and receipted invoice will be sent in acknowledgement of all bookings
- Cancellations must be made in writing and will be subject to a 10% administration charge, but no refunds can be made for cancellations notified within 21 days of the event
- Substitute delegates will be accepted at any time
- Payments from overseas may only be made in £ sterling, by International Monetary Order, by credit card (subject to a 3% charge) or by cheque drawn upon a UK bank
- The RICS are not liable for bank charges or any other costs incurred by delegates in attending the event
- The RICS accepts no responsibility for the views or opinions as expressed by the tutors or any other persons at the event
- The RICS reserves the right to refuse entry to delegates if it chooses
- The RICS reserves the right to change the venue and/or speakers at any time and without prior notice
- The RICS also reserves the right in its absolute discretion to cancel the event.

**RICS Dispute
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